

# PEOPLE MOVE. NETWORKS MUST FOLLOW.®

## Corporate Overview Summary

### Aruba Networks® is the leading provider of next-generation network access solutions for mobile enterprise networks.

The company's Mobile Virtual Enterprise (MOVE) architecture unifies wired and wireless infrastructures into one seamless network access solution – for traveling business professionals, remote workers, corporate headquarters employees and guests.

With Aruba, access privileges are linked to a user's identity. That means your enterprise workforce has consistent, secure access to network resources based on who they are – no matter where they are, what devices they use or how they connect.

This eliminates the cost and complexity of managing separate wired and wireless access policies. In fact, with Aruba you'll need fewer ports and consequently less equipment in the wiring closet – effectively rightsizing your access infrastructure.

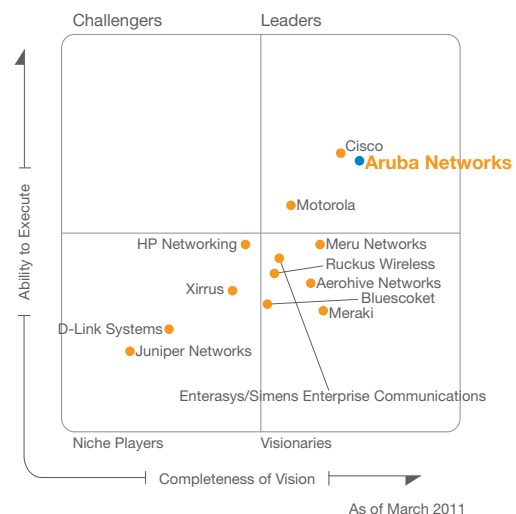
All this makes the Aruba MOVE architecture ideal for bring-your-own device (BYOD) initiatives. Aruba embraces BYOD by giving corporate IT mobile device access control.

This is achieved by adding device intelligence – called device fingerprinting – to the corporate Wi-Fi network. With Aruba MOVE, personal mobile devices can connect securely to the network in accordance with corporate policies.

### How is Aruba Different?

- **Optimized for user mobility, mobile devices and applications.** Gives users secure access to enterprise network resources based on who they are – no matter where they are, what device they're using or how they connect.
- **Highly secure.** Identity-based security assigns access policies to users and enforces those policies across wired and wireless whenever and wherever the network is accessed.
- **Simple to deploy with existing networks.** Adaptive 802.11n wireless LANs optimize themselves to ensure that users are always within reach of business-critical information.
- **Easy to manage and maintain.** Provides end-to-end visibility and control to simplify the management of mobile users across multivendor, multisite networks.

### Gartner Magic Quadrant for Wireless LAN Infrastructure (Global)



Source: Gartner, March 2011

## ARUBA NETWORKS AT A GLANCE

### Founded

February 2002

### President and Chief Executive Officer

Dominic Orr

### Chief Operating Officer

Hitesh Sheth

### Founder and Chief Strategy Officer

Keerti Melkote

### Chief Technology Officer

Ankur Singla

### Headquarters

Sunnyvale, California

### Revenue for the fiscal year ended July 31, 2011

\$396.5 million

### Worldwide presence

130+ countries

### Regions served

Americas, Europe, Middle East, Africa,  
Asia-Pacific

### Number of customers

15,500

### Sales model

Direct, value-added distributors, value-  
added resellers, original equipment  
manufacturers

### Number of employees

1,085

### Status

Aruba is listed on NASDAQ under the  
symbol *ARUN* and is listed on the Russell  
2000® Index



## Product Overview

### Mobility Controllers

Aruba Mobility Controllers create a single, unified network that manages wired and wireless access across indoor, outdoor and remote locations.



Aware of all network devices, users, applications and locations, Mobility Controllers run the ArubaOS™ operating system and also maintain configurations and automate software updates for other Aruba Mobility Controllers, Mobility Access Switches and 802.11n access points (APs).

### ArubaOS

The ArubaOS operating system for Aruba Mobility Controllers, Mobility Access Switches and APs perform security and system administration, as well as hardware-based routing, switching, firewall and data encryption capabilities.

Integrated with ArubaOS, Adaptive Radio Management™ (ARM™) optimizes Wi-Fi client behavior and ensures that Aruba APs stay clear of interference, resulting in a more reliable, high-performing wireless LAN (WLAN). Wi-Fi clients associate with the best channel, frequency and AP so that enterprise-grade multimedia applications always have sufficient network resources.

ArubaOS also supports a variety of optional software modules, including the Policy Enforcement Firewall™, RFProtect™ spectrum analyzer and wireless intrusion protection, and Advanced Cryptography with NSA Suite B encryption and xSec™ advanced Layer 2 encryption.

## Management and Security Software

Aruba management and security software includes AirWave™ network management, the ClearPass Access Management System, the cloud-based Content Security Service and the Aruba Outdoor RF Planner.



### AirWave Network Management

AirWave offers the end-to-end clarity and control over mobile users on multivendor, multisite networks. It includes user location and mapping capabilities, real-time monitoring, proactive alerts, historical reporting, and troubleshooting.



### ClearPass Access Management

The Aruba ClearPass Access Management System™ delivers unparalleled simplicity when managing and securing network access across wireless, wired and VPNs. Ideal for BYOD provisioning and onboarding, ClearPass makes it easy for IT-issued and personal devices to securely connect to any network.



### Content Security Service (CSS)

From cloud-based data centers, Aruba CSS provides high-performance content security for branch offices and teleworkers, including URL filtering, peer-to-peer control, anti-virus/anti-malware, data loss prevention and more.



### Aruba Outdoor RF Planner

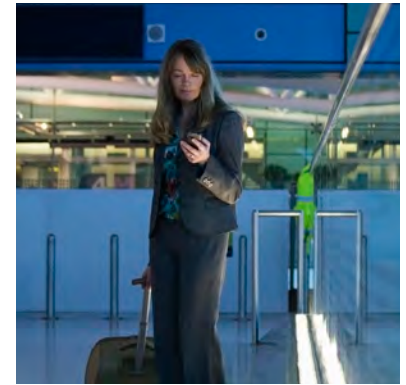
The web-based Outdoor RF Planner simplifies the design of 802.11n wireless mesh networks. Eliminating manual calculations, this graphical topology tool includes visualizations of RF coverage heat maps, client access links and mesh links.

## Headquarters and Campus Access Points

Aruba high-performance 802.11n APs for corporate headquarters and campus WLANs provide Wi-Fi client access across a wide range of indoor and outdoor environments.

The Aruba 802.11n family includes single- and dual-radio APs that meet the most challenging client performance and density requirements, and support additional capabilities to ensure secure and reliable wireless connectivity.

- ARM technology optimizes Wi-Fi client behavior and automatically ensures that Aruba APs stay clear of interference, resulting in a more reliable, higher performance WLAN.
- Integrated wireless security identifies and mitigates wireless threats and intrusions by rogue devices.
- Integrated spectrum analysis identifies sources of RF interference and eliminates the need for handheld spectrum monitors with multiple management servers, new APs and dedicated sensors.



“Aruba scales to support thousands of access points, all centrally managed, and provides state-of-the-art security and self-optimizing wireless for multimedia electronic learning.”

- Liu Hong

Education Technology Center Director  
Shanghai University of  
Finance and Economics

“Aruba is the first WLAN vendor to put together a compelling Wi-Fi solution that enables retailers to deliver a highly personalized and differentiated mobile shopping experience.”

- Andrew Borg

Senior Research Analyst for  
Wireless and Mobility  
Aberdeen Group

- Secure mesh provides point-to-point or point-to-multipoint connectivity where wired connectivity is not available.
- Remote AP enables secure network access to corporate resources in remote locations.

### Mobility Access Switches

Aruba S3500 Mobility Access Switches enable secure, role-based network access for wired users and devices, independent of their location or application. It's the only wired network solution designed for today's mobile enterprise workforce.



Installed in the wiring closet, the S3500 delivers wire-speed Gigabit Ethernet switching and operates as a high-performance wired access point when deployed with an Aruba Mobility Controller.

As a wired access point, users and their devices are authenticated and assigned a unique role by the Mobility Controller. These roles are consistently applied whether the user is a Wi-Fi client, or connects to a port on the S3500. This eliminates the need to manage and provision separate wireless and wired access policies.

### Outdoor Wireless Mesh Routers

Aruba AirMesh outdoor wireless mesh routers are deployed where wired connectivity is impractical or unavailable. They combine a high-performance 802.11n multi-radio architecture and intelligent Layer 3 routing for greater reliability and scalability.



The result is a high-capacity, multiservice mesh network that is optimized for multimedia applications in municipal, public safety and industrial deployments.

Aruba AirMesh includes ruggedized single-, dual- and quad-radio mesh routers that deliver fiber-like capacity – up to 300 Mbps per radio. Each radio can be configured for Wi-Fi access or mesh backhaul while operating in multiple frequencies for optimal performance and sustained throughput over multiple hops.

### Remote Networks

Compact, affordable and easy to deploy, enterprise-class remote networks from Aruba are designed specifically for branch offices, home teleworker offices and distributed Wi-Fi locations such as retail stores and classrooms.

Aruba remote networking products include cost-effective 802.11n Remote Access Points (RAPs), branch office controllers, Aruba Instant™ and Virtual Intranet Access™ client software.

#### Remote Access Points (RAPs)

Ideal for branch offices and home teleworkers, single-radio RAPs feature wired and wireless network access, zero-touch provisioning, identity-based access control, policy-based forwarding, air monitoring and wireless intrusion protection.



#### Aruba Instant

Combining enterprise-class WLAN features with affordability and ease of use, Aruba Instant virtualizes Mobility Controller capabilities on 802.11n APs. Deployed in minutes, up to 16 Aruba Instant APs can operate at one or multiple sites.



#### Virtual Intranet Access (VIA)

VIA™ client software provides secure Wi-Fi connectivity for iOS, Mac OS X and Windows mobile devices and laptops. Unlike legacy VPNs, VIA chooses the best enterprise network connection and configures mobile device settings to ensure a simple, zero-touch wireless experience.



[www.arubanetworks.com](http://www.arubanetworks.com)

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