



Prepare for the Next Generation of Mobile Devices

802.11a/b/g Trade-in Promotion – U.S./Canada

Over the years, legacy 802.11a/b/g access points (APs) served the needs of many IT organizations. But today's business-critical applications require increased wireless LAN (WLAN) performance and reliability for high densities of smartphones and tablets. These mobile devices do not have an Ethernet port, and Wi-Fi is the only way these devices can connect to the enterprise network.

As more users rely on Wi-Fi to connect to the network, IT organizations can improve productivity and reduce costs by rightsizing their network edge with Aruba's best-in-class, high-performance 802.11n access points.

To help minimize the cost of transitioning from legacy 802.11a/b/g to high-performance 802.11n, Aruba is pleased to offer a limited-time instant rebate, valid until January 31, 2012, when you trade-in your Aruba and non-Aruba indoor 802.11a/b/g APs.

Offer #1

\$150 (USD) instant rebate for every indoor 802.11a/b/g AP replaced with an Aruba dual-radio AP-134 or AP-135 802.11n AP.

Offer #2

\$100 (USD) instant rebate for every indoor 802.11a/b/g AP replaced with an Aruba dual-radio AP-105, AP-124 or AP-125 802.11n AP.

Offer #3

\$50 (USD) instant rebate for every indoor 802.11a/b/g AP replaced with an Aruba single-radio, dual-band AP-92 or AP-93 802.11n AP.

Eligibility and Promotion Details

1. Offer valid until January 31, 2012. To qualify, order must be received by January 31, 2012.
2. Instant rebate applies towards trading-in following 802.11a/b/g APs:
 - Aruba AP-60, AP-61, AP-65, AP-70
 - Any non-Aruba indoor 802.11a/b/g AP
3. Trade-in AP quantity cannot exceed the total number of Aruba 802.11n APs purchased.
4. A letter-of-intent to destroy the trade-in APs is required when the purchase order is issued to the Aruba value-added reseller (VAR). It is recommended that customers recycle the trade-in equipment through one of the e-recyclers listed at www.ecycle.org.

Documentation Required

1. Trade-In Request Form: <http://www.arubanetworks.com/abgtraderequest>
2. Letter of Intent to Destroy: <http://www.arubanetworks.com/abgtradeloid>

How to Order

1. Download the Trade-in Request Form.
2. Fill out information on the Trade-in Request Form about your existing equipment and submit it to the authorized Aruba VAR.
3. After approval, your authorized Aruba VAR will provide you with a detailed quote applying the trade-in credit towards your purchase.
4. At the time of the purchase order, please provide the signed Letter of Intent to Destroy, agreeing to permanently decommission the trade-in APs.

Terms and Conditions

1. This offer is valid until January 31, 2012. To qualify, order must be received by January 31, 2012.
2. The trade-in credit is subtracted from the net purchase price. Instant rebate will be applied to the same quote and purchase order used to order Aruba 802.11n APs.
3. Trade-in request must be approved by the Aruba VAR. Eligibility of the trade-in AP models will be at the discretion of Aruba and Aruba authorized VAR.
4. APs that are traded-in must be in working condition.
5. Outdoor 802.11a/b/g APs do not qualify as trade-in APs.
6. Trade-in APs cannot be Alcatel-Lucent Inc. branded.
7. This promotion cannot be combined with other promotions or credits.
8. Aruba reserves the right to change any aspect of this promotion at any time.