

## WHO WANTS AN EXTREME MAKEOVER?

E-Rate customers can receive additional discounts on new Aruba WLAN and switches when you trade-in old Aerohive gear.

School IT departments are stretched – supporting digital learning, creating smart spaces for interactive learning, and improving campus safety initiatives. Funding resources and IT staffing may be a challenge, but that doesn't mean your network needs to be! Wi-Fi networks designed for little more than basic connectivity struggle to connect every student, device, and classroom. Aruba solutions have the right scale, reliability, and security to deliver an intelligent network that empowers students, teachers, and administrators alike.

### WHY TRADE-UP TO ARUBA?

- **Ease of Provisioning** – Central IT staff can't be at all campuses. Aruba's installer app allows new network infrastructure to be provisioned quickly and easily enabling non-technical campus staff to onboard new network infrastructure.
- **Policy Management** – Rather than having to assign policies manually, Aruba supports role-based policies (student, teacher, faculty, guest), that can be configured through Aruba's management platform.
- **Bandwidth Management** – Aruba supports granular bandwidth control for teaching/learning applications, which can be assigned on a per-user basis.
- **Security** – Aruba's management platform supports advanced URL filtering capabilities, enabling schools to meet CIPA compliance and E-Rate funding requirements.
- **Flexibility** – Aruba's solutions can be deployed in both cloud and on-premise using the same switch and access point hardware.
- **Support** – Aruba's support service programs provide access to Aruba engineers for Tier 1 and 2 support calls, ensuring technical issues are resolved quickly.



### OFFER ELIGIBILITY

- Applies to E-Rate 2020 Awards
- August 1, 2019 – March 31, 2020 for quoting 470's; April 1, 2020 – September 30, 2021 for ordering.
- The minimum number of Aerohive Access Points identified for replacement must be no less than 75% of the number of new Aruba devices replacing them.

### HOW IT WORKS

1. Contact your authorized Aruba reseller for pricing and availability.
2. Proof of product destruction of the Aerohive devices traded-in must be provided upon request along with the offer trade-in request form.
3. Applicants and Service Providers must comply with USACs Trade-In of Equipment program rules.
4. Offer may not be combined with any other Aruba or HPE promotions or other special pricing.
5. Aruba reserves the right to terminate, alter, or modify these terms and conditions at any time.