Aruba Networks + Polycom SpectraLink
Reliable and Secure Voice over Wireless LAN

Aruba and Polycom have teamed to enable secure and reliable in-building voice over Wi-Fi™ communications. Ideal for healthcare, hospitality and retail environments, the Aruba and Polycom combination improves staff productivity while minimizing the costs of dedicated voice network infrastructure and support.

Polycom’s SpectraLink 8020/8030 Wireless Telephones operating on Aruba 802.11a/b/g/n wireless LANs is a tested and proven combination, as a part of Polycom’s VIEW Certification program. This market-leading combination is being used for mission-critical operations worldwide. Both as the first 802.11n wireless LAN and the only adaptive wireless LAN to be VIEW Certified, Aruba adds unparalleled WLAN reliability to SpectraLink handsets. Leveraging an integrated role-based firewall, Aruba also offers the most secure wireless LAN to operate SpectraLink wireless telephones.

**Healthcare**: Nursing and staff mobility is achieved with voice over wireless LAN solutions that enable immediate access to co-workers, key applications, and most importantly, to patients. With adaptive 802.11n wireless LANs from Aruba, SpectraLink handsets operate reliably on the same wireless infrastructure that is shared with other data and video services.

**Retail**: Retail managers, clerks and shop floor personnel use voice over wireless LAN solutions to quickly respond to customer request to creating a more positive shopping experience and repeat purchases. Aruba’s integrated role-based firewall, ensures store staff have anywhere access to voice services and store systems with SpectraLink handsets, while addressing PCI compliance requirements. Going beyond the capabilities of paging systems, cordless telephones, two-way radios, and cellular products, the Polycom and Aruba combination provides high-quality yet cost-effective communications.

**Hospitality**: Relying on superior service as a differentiator, high-end hospitality venues (such as hotels, resorts and arenas) must always be available for their customers. Voice over wireless LAN allows staff to communicate in real-time from anywhere on the property. From the front desk and concierge to security and housekeeping, property staff can be reliably and securely reached throughout the indoor and outdoor areas of a facility with SpectraLink wireless telephones operating on a multi-purpose Aruba 802.11n wireless LAN.

**Adaptive Wireless LANs**

The Aruba solution typically includes centrally managed 802.11a/b/g/n Access Points (APs), Multi-Service Mobility Controllers (controllers) and a centralized management console, AirWave.

Simple low-cost wireless access points provide secure wireless connectivity to SpectraLink handsets and other data or video devices. All wireless traffic is moved to datacenter controllers using secure tunnels that operate over any available IP network. The controllers are used as the central security and performance policy enforcement point to ensure reliable wireless coverage for SpectraLink handsets in the wake of congestion or interference.
Network management is handled by the AirWave Wireless Management Suite, which centralizes wireless network and mobile device management tasks at a Network Operations Center. A single AirWave server can configure, monitor, and troubleshoot wireless LANs made by more than fifteen different vendors, providing an elegant migration path for legacy networks.

Polycom SpectraLink Wireless Telephones

The SpectraLink 8020/8030 is a Wi-Fi voice handset, sharing the same wireless network as laptops, PDAs and application-specific handhelds within the coverage area. Because it interfaces to both VoIP call servers and traditional PBXs, the handset gives end-users all the features and functions of a wired office telephone. The key benefits of deploying Voice over WLAN (VoWLAN) include a substantial cost savings over other wireless technologies by leveraging the existing Wi-Fi infrastructure and by eliminating recurring charges associated with the use of public cellular networks.

Together, Aruba WLAN and Polycom SpectraLink handsets offer the industry’s most compelling VoWLAN offering. Both companies have a focus on best end-user experience as well as ease of deployment. Unlike single-vendor VoWLAN offerings that limit customer selection, the Aruba-Polycom solution combines best-of-breed security, remote networking, and multi-vendor network management solutions. The cost, convenience, and security benefits of Aruba’s secure mobility solutions are fundamentally changing how and where we work. Listed on the NASDAQ and Russell 2000 index, Aruba is based in Sunnyvale, California, and has operations throughout the Americas, Europe, Middle East, and Asia Pacific regions. To learn more, visit us at www.arubanetworks.com. For real-time news updates follow Aruba on Twitter at twitter.com/ArubaNetworks.

PARTNER SOLUTION BRIEF
Polycom

About Polycom:

Polycom, Inc. (NASDAQ: PLCM) is the global leader in telepresence, video, and voice solutions and a visionary in communications that empower people to connect and collaborate everywhere. To learn more about how you can travel less, communicate “face-to-face” wherever you are, and lower your carbon footprint, visit www.polycom.com.