

Agenda

DAY	TIME	ACTIVITY	LOCATION
Thursday 5 October	8:00 AM – 9:00 AM	Partner Session Registration	
	9:00 AM – 9:10 AM	Opening Remarks Anthony Nardo, Regional Director	Iles Percees A
	9:10 AM – 10:10 AM	Keynote Session James Robertson, CTO	Iles Percees A
	10:10 AM – 10:30 AM	Partner Business Update Carla Boyling, Channel Director	Iles Percees A
	10:30 AM – 11:10 AM	Leverage Market Opportunities to Increase Revenue Carla Boyling, Channel Director Adrian Large, Channel Manager	Iles Percees A
	11:10 AM – 11:35 AM	Break	
	11:35 AM – 12:15 PM	Winning with HPE Aruba Networking Core Products and Solutions Mathias Troncoso, Channel Systems Architect	Iles Percees A
	12:15 PM – 1:15 PM	Partner Program Updates and Promotions Adrian Large, Channel Manager Francois Poirier, Channel Manager	Iles Percees A
	1:15 PM – 2:00 PM	Lunch	
	2:00 PM – 5:30 PM	HPE Aruba Networking Training Sales Certification for Partners Only *Please ensure you have your learner ID prior to training	Iles Percees A
	5:30 PM – 7:00 PM	Happy Hour	